

CREDIT OPINION

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Township of South Brunswick, NJ

Update to credit analysis

Summary

South Brunswick, NJ (A2) benefits from strong resident income and wealth levels in a healthy economy, stabilizing financial operations, but above-average leverage.

Credit strengths

- » Strong economy with above-average resident and wealth levels
- » Ongoing development in prime central New Jersey location

Credit challenges

- » Weak reserves
- » Above-average leverage

Rating outlook

We do not assign outlooks to local government issuers with this amount of debt outstanding.

Factors that could lead to an upgrade

- » Sustained increase in reserves to at least 15% of revenues while reducing reliance on state support
- » Decline in leverage to below 300% of revenues

Factors that could lead to a downgrade

- » Leverage growing to above 450% of revenues
- » Decline in fund balance to below 6% of revenues or increased reliance on state support

Key indicators

Exhibit 1
South Brunswick (Township of) NJ

	2020	2021	2022	2023	A Medians
Economy		•	•	·	
Resident income ratio (%)	165.2%	165.1%	164.8%	164.8%	84.1%
Full Value (\$000)	\$10,025,462	\$9,526,647	\$10,205,846	\$11,089,093	\$773,368
Population	45,517	46,623	46,719	46,686	10,256
Full value per capita (\$)	\$220,258	\$204,334	\$218,452	\$237,525	\$73,014
Annual Growth in Real GDP	-3.1%	5.1%	2.2%	1.6%	1.4%
Financial Performance				•	
Revenue (\$000)	\$84,805	\$99,134	\$94,103	\$97,376	\$23,569
Available fund balance (\$000)	\$5,578	\$9,334	\$11,006	\$5,643	\$10,598
Net unrestricted cash (\$000)	\$36,710	\$42,253	\$46,593	\$41,209	\$14,985
Available fund balance ratio (%)	6.6%	9.4%	11.7%	5.8%	43.2%
Liquidity ratio (%)	43.3%	42.6%	49.5%	42.3%	60.8%
Leverage		•	•	•	
Debt (\$000)	\$71,779	\$74,372	\$65,824	\$92,554	\$19,877
Adjusted net pension liabilities (\$000)	\$182,006	\$149,231	\$129,386	\$115,734	\$22,873
Adjusted net OPEB liabilities (\$000)	\$186,671	\$181,024	\$136,188	\$136,188	\$1,390
Other long-term liabilities (\$000)	\$6,709	\$6,415	\$7,111	\$4,940	\$783
Long-term liabilities ratio (%)	527.3%	414.6%	359.7%	358.8%	234.0%
Fixed costs		·	·	<u> </u>	
Implied debt service (\$000)	\$5,534	\$5,140	\$5,216	\$4,597	\$1,262
Pension tread water contribution (\$000)	\$6,137	\$6,509	\$5,313	\$6,166	\$544
OPEB contributions (\$000)	\$5,148	\$5,194	\$4,935	\$4,935	\$62
Implied cost of other long-term liabilities (\$000)	\$464	\$480	\$450	\$497	\$53
Fixed-costs ratio (%)	20.4%	17.5%	16.9%	16.6%	11.3%

For definitions of the metrics in the table above please refer to the <u>US Cities and Counties Methodology</u> or see the Glossary in the Appendix below. Metrics represented as N/A indicate the data were not available at the time of publication. The medians come from our most recently published <u>US Cities and Counties Median Report</u>.

The real GDP annual growth metric cited above is for the New York-Newark-Jersey City, NY-NJ-PA.

Sources: US Census Bureau, South Brunswick (Township of) NJ's financial statements and Moody's Ratings, US Bureau of Economic Analysis

Profile

South Brunswick Township is located in Middlesex County (Aaa stable) in east central New Jersey (Aa3 stable), approximately 20 miles northeast of Trenton (Baa2).

Detailed credit considerations

South Brunswick's local economy has a healthy mix of residential (64%) and commercial/industrial (35%) properties. The township has a prime location in the center of the state allowing residents to have easy access to major job markets. Adjusted household income and wealth are above-average. The township's local economy will remain a strength for the credit profile. Management reports ongoing developments that will be a benefit to the township adding a mix of residential and commercial projects to the area.

Leverage is above-average driven by pension and OPEB liabilities but is not expected to materially change in the near term. The township's future capital needs a routine in nature.

The township's financial operations are starting to stabilize after a few years of poor management over operations. Fiscal 2024 unaudited results are showing an increase in adjusted fund balance to around 9% of revenues from just 5.8% in 2023. The 2024 operations included state support in the form of transitional aid along with tax increases to rebalance operations. The fiscal 2025 budget includes another year of transitional aid from the state along with a 7% increase in the tax levy. The utility funds also include a rate increase of 10% working to improve the health of those operations as well. Management reports that revenues are trending well to budget and should add to fund balance by the end of the year.

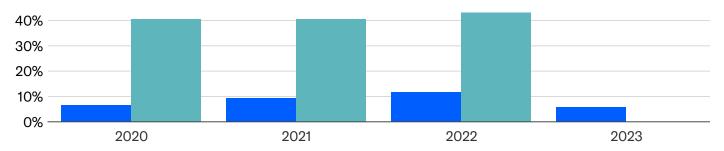
This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on https://ratings.moodys.com for the most updated credit rating action information and rating history.

Financial operations

Exhibit 2

Fund Balance Ratio

Available fund balance ratio
Median available fund balance ratio - Aa cities



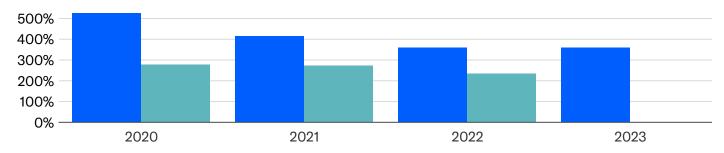
Source: Audited financial statements; Moody's Ratings

Leverage

Exhibit 3

Total Primary Government - Long Term Liabilities

■ Long-term liabilities ratio
■ Median long-term liabilities ratio - Aa cities



Source: Audited financial statements; Moody's Ratings

ESG considerations

Environmental

Environmental risks are not material to the township's credit profile. The area has exposure to heat and water stress, hurricanes, and wildfires.

Social

Social considerations are not material to the township's credit profile. Its local economy is strong with above-average resident income and wealth levels.

Governance

The township's governance team has had material turnover leading to weak oversight of operations. The township has a fully staffed finance department with a reliable chief financial officer that has demonstrated the ability to rebound financial operations in a short-time. The township also benefits from managerial support from the state and has specialists working with the township to seek efficiencies where appropriate.

Rating methodology and scorecard factors

The US Cities and Counties Methodology includes a scorecard, which summarizes the rating factors generally most important to city and county credit profiles. Because the scorecard is a summary, and may not include every consideration in the credit analysis for a specific issuer, a scorecard-indicated outcome may or may not map closely to the actual rating assigned.

Exhibit 4
South Brunswick (Township of) NJ

	Measure	Weight	Score
Economy			
Resident income ratio	164.8%	10.0%	Aaa
Full value per capita	262,723	10.0%	Aaa
Economic growth metric	-0.8%	10.0%	Aa
Financial Performance			
Available fund balance ratio	5.8%	20.0%	Ваа
Liquidity ratio	42.3%	10.0%	Aaa
Institutional Framework			
Institutional Framework	Aa	10.0%	Aa
Leverage			
Long-term liabilities ratio	358.8%	20.0%	Ваа
Fixed-costs ratio	16.6%	10.0%	Α
Notching factors			
Financial disclosures	-0.5		
Scorecard-Indicated Outcome			A2
Assigned Rating			A2

The Economic Growth metric cited above compares the five-year CAGR of real GDP for New York-Newark-Jersey City, NY-NJ-PA Metropolitan Statistical Area to the five-year CAGR of real GDP for the US.

Sources: US Census Bureau, South Brunswick (Township of) NJ's financial statements and Moody's Ratings

Appendix

Exhibit 5

Key Indicators Glossary

	B 6 22	T : 10 *
Facusaria	Definition	Typical Source*
Economy	AA P II III AAIN'S A S	MILLIC C. D
Resident income ratio	Median Household Income (MHI) for the city or county, adjusted for	
	Regional Price Parity (RPP), as a % of the US MHI	Community Survey 5-Year Estimates
		RPP: US Bureau of Economic Analysis
Full value	Estimated market value of taxable property in the city or county	State repositories; audited financial
		statements; continuing disclosures
Population	Population of the city or county	US Census Bureau - American Community
•		Survey 5-Year Estimates
Full value per capita	Full value / population	<u> </u>
Economic growth metric	Five year CAGR of real GDP for Metropolitan Statistical Area or	Real GDP: US Bureau of Economic Analysis
	county minus the five-year CAGR of real GDP for the US	
Financial performance		
Revenue	Sum of revenue from total governmental funds, operating and non-	Audited financial statements
Revenue	operating revenue from total business-type activities, and non-	Addited infancial statements
	operating revenue from internal services funds, excluding transfers	
Available fund balance	and one-time revenue, e.g., bond proceeds or capital contributions	x Audited finencial statements
Available fund balance	Sum of all fund balances that are classified as unassigned, assigned o	
	committed in the total governmental funds, plus unrestricted curren	T .
	assets minus current liabilities from the city's or county's business-	
	type activities and internal services funds	
Net unrestricted cash	Sum of unrestricted cash in governmental activities, business type	Audited financial statements
	activities and internal services fund, net of short-term debt	
Available fund balance ratio	Available fund balance (including net current assets from business-	
	type activities and internal services funds) / Revenue	
Liquidity ratio	Net unrestricted cash / Revenue	
Leverage		
Debt	Outstanding long-term bonds and all other forms of long-term debt	Audited financial statements; official
	across the governmental and business-type activities, including debt	
	of another entity for which it has provided a guarantee disclosed in	
	its financial statements	
Adjusted net pension liabilities (ANPL)	Total primary government's pension liabilities adjusted by Moody's to	Audited financial statements: Moody's
· · · · · · · · · · · · · · · · · · ·	standardize the discount rate used to compute the present value of	
	accrued benefits	
Adjusted net OPEB liabilities (ANOL)	Total primary government's net other post-employment benefit	Audited financial statements; Moody's
ridjusted het of Eb habilities (rivoe)	(OPEB) liabilities adjusted by Moody's to standardize the discount	Ratings
	rate used to compute the present value of accrued benefits	nating3
Other lang term liabilities (OLTL)	Miscellaneous long-term liabilities reported under the governmental	Audited financial statements
Other long-term liabilities (OLTL)		Audited financial statements
1. 1.1.100	and business-type activities entries	
Long-term liabilities ratio	Debt + ANPL + ANOL + OLTL / Revenue	
Fixed costs		
Implied debt service	Annual cost to amortize city or county's long-term debt over 20	Audited financial statements; official
	years with level payments	statements; Moody's Ratings
Pension tread water contribution	Pension contribution necessary to prevent reported unfunded	Audited financial statements; Moody's
	pension liabilities from growing, year over year, in nominal dollars, if	Ratings
	all actuarial assumptions are met	
OPEB contribution	City or county's actual contribution in a given period	Audited financial statements
Implied cost of OLTL	Annual cost to amortize city or county's other long-term liabilities	Audited financial statements; Moody's
r	over 20 years with level payments	Ratings
Fixed-costs ratio	Implied debt service + Pension tread water + OPEB contributions +	U
	Implied cost of OLTL / Revenue	
	implied cost of Olile / Neverlac	

^{*}Note: If typical data source is not available then alternative sources or proxy data may be considered. For more detailed definitions of the metrics listed above please refer to the US Cities and Counties Methodology . Source: Moody's Ratings

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