

CREDIT OPINION

15 January 2025



Contacts

Maddie Atkins +1.415.274.1725

Analyst

maddie.atkins@moodys.com

Robert Weber +1.212.553.7280 VP-Senior Analyst robert.weber@moodys.com

CLIENT SERVICES

Americas 1-212-553-1653
Asia Pacific 852-3551-3077
Japan 81-3-5408-4100
EMEA 44-20-7772-5454

Tamalpais Union High School District, CA

Update to credit analysis

Summary

<u>Tamalpais Union High School District, CA</u> (Aa1 issuer rating; Aaa GOULT) benefits from a very strong resident wealth and income metrics and community-funded status, providing a mitigant to from steady projected enrollment declines.

Credit strengths

- » Community-funded school district with a large, growing tax base
- » Very strong resident wealth and income measures
- » Strong and conservative management

Credit challenges

» Elevated leverage, driven by rising pension costs and debt issuance

Rating outlook

Moody's does not assign outlooks to local governments with this amount of debt.

Factors that could lead to an upgrade

- » Further strengthening of resident income above 200% MHI of the US
- » Material growth in reserves approaching 40% of revenue

Factors that could lead to a downgrade

- » Decline in reserves below 20% of revenue
- » Material increase in balance sheet leverage beyond current projections

Key indicators

Exhibit 1

Tamalpais Union High School District, CA

-	2020	2021	2022	2023	Aa Medians
Economy				<u> </u>	
Resident income	184.6%	186.1%	193.6%	N/A	118.5%
Full value (\$000)	\$49,022,823	\$51,397,481	\$53,527,419	\$57,157,664	\$4,184,901
Population	118,086	119,432	119,682	N/A	32,217
Full value per capita	\$415,145	\$430,349	\$447,247	N/A	\$123,578
Enrollment	5,126	5,166	5,060	4,837	4,143
Enrollment trend	3.0%	2.3%	0.1%	-1.9%	-1.0%
Financial performance					
Operating revenue (\$000)	\$109,533	\$117,756	\$123,368	\$131,381	\$76,434
Available fund balance (\$000)	\$29,729	\$34,495	\$37,791	\$40,599	\$21,177
Net cash (\$000)	\$36,055	\$43,613	\$50,039	\$54,372	\$26,035
Available fund balance ratio	27.1%	29.3%	30.6%	30.9%	29.2%
Net cash ratio	32.9%	37.0%	40.6%	41.4%	35.9%
Leverage		,		,	
Debt (\$000)	\$104,408	\$96,664	\$87,685	\$77,006	\$52,318
ANPL (\$000)	\$266,789	\$331,777	\$281,963	\$208,243	\$107,625
OPEB (\$000)	\$5,901	\$6,334	\$4,578	\$4,695	\$8,874
Long-term liabilities ratio	344.3%	369.2%	303.3%	220.7%	301.4%
Implied debt service (\$000)	\$7,570	\$7,477	\$6,780	\$6,124	\$3,696
Pension tread water (\$000)	\$9,717	\$9,699	\$6,958	\$9,190	\$1,705
OPEB contributions (\$000)	\$653	\$673	\$673	\$681	\$363
Fixed-costs ratio	16.4%	15.2%	11.7%	12.2%	9.8%

For definitions of the metrics in the table above please refer to the <u>US K-12 Public School Districts Methodology</u> or see the Glossary in the Appendix below. Metrics represented as N/A indicate the data were not available at the time of publication. The medians come from our most recently published <u>K12 Median Report</u>.

Sources: US Census Bureau, Tamalpais Union High School District, CA's financial statements and Moody's Ratings

Profile

Tamalpais Union High School District serves an estimated population of roughly 118,000 in Marin County, California (Aaa stable). The district operations three comprehensive high schools and two alternative high schools with a fiscal 2025 enrollment of 4,542.

Detailed credit considerations

Tamalpais UHSD benefits from a very strong, growing tax base supporting above-average resident income and property wealth metrics. District assessed value has grown on average by 5.4% over the past five years.

District enrollment continues to experience modest annual declines since 2020, with projected further declines of between 2-3% over the next few years. Positively, the district has been entrenched in community funded status since 1992, providing a mitigant to declining enrollment impacts on revenue.

Unaudited actuals for fiscal 2024 show balanced general fund operations, with fund balance at \$35.0 million (29.6% of revenue). Fiscal 2025 first interim projections show a draw down of restricted general fund, bringing total reserves to \$28.6 million (24.0% of revenue). Projections for fiscal 2026 show a balanced budget, followed by a \$3.6 million surplus in fiscal 2027.

Additionally, the district benefits from a voter-approved parcel tax that extends through 2029 with a 3% inflation factor and provided roughly \$17.8 million in fiscal 2025. The district also receives approximately \$1.5 million in annual foundation donations, providing additional revenue flexibility.

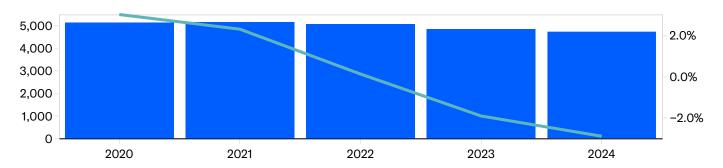
Post-issuance of the 2025 bonds, district long-term liabilities are elevataed at 345.8% of revenue. The district plans to issue the remainder of its GO authorization by 2028.

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the issuer/deal page on https://ratings.moodys.com for the most updated credit rating action information and rating history.

Economy

Exhibit 2
Recent enrollment declines projected to continue over the next few years

Enrollment (LHS) — Enrollment trend (three-year CAGR in enrollment) (RHS)

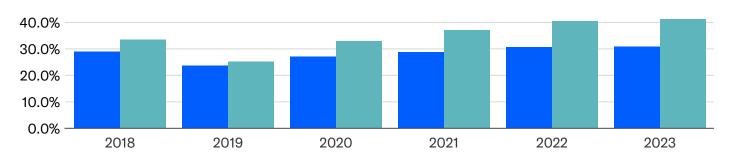


Source: Moody's Ratings

Financial operations

Exhibit 3
Strong financial will remain stable with some restricted general fund balance draw down anticipated

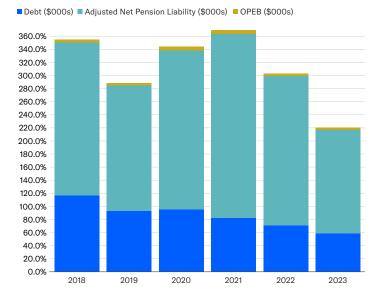
■ Fund Balance as a % of Revenues ■ Cash Balance as a % of Revenues



Source: Moody's Ratings

Leverage

Exhibit 4
Leverage will increase post-issuance of the 2025 bonds, but remain manageable



Source: Source: Moody's Ratings

ESG considerations

Environmental

Environmental considerations are not a material driver of the district's credit profile. The district's Marin County location puts it at high exposure to potential drought over the long-term, consistent with other school districts and communities across the state. Additionally, the district is exposed to elevated fire risk, but its facilities are not located immediately near more fire-prone portions of the district.

Social

Social considerations such as income levels, labor force, and education are material considerations that factor in the district's credit.

Governance

The district has a stable management team with demonstrated fiscal prudence, evidenced by conservative budgetary practices, and a healthy financial position.

California school districts designated as community funded have an Institutional Framework score ¹ of Aa. Operating revenue primarily consists of districts' share of the 1% local property taxes authorized by the state constitution, and districts are not subject to per-pupil limits under the state-controlled Local Control Funding Formula (LCFF). As a result, these districts are largely insulated from funding cuts resulting from state budget pressures or enrollment declines, with revenue increasing or declining with changes in property taxes. Districts' ability to raise additional revenues is limited to voter-approved parcel taxes.

Rating methodology and scorecard factors

The US K-12 Public School Districts Methodology includes a scorecard, a tool providing a composite score of a school district's credit profile based on the weighted factors we consider most important, universal and measurable, as well as possible notching factors dependent on individual credit strengths and weaknesses. Its purpose is not to determine the final rating, but rather to provide a standard platform from which to analyze and compare school district credits.

Exhibit 5

Tamalpais Union High School District, CA

	Measure	Weight	Score
Economy			
Resident Income (MHI Adjusted for RPP / US MHI)	193.6%	10.0%	Aaa
Full value per capita (full valuation of the tax base / population)	509,443	10.0%	Aaa
Enrollment trend (three-year CAGR in enrollment)	-2.9%	10.0%	Baa
Financial performance			
Available fund balance ratio (available fund balance / operating revenue)	30.9%	20.0%	Aaa
Net cash ratio (net cash / operating revenue)	41.4%	10.0%	Aaa
Institutional framework			
Institutional Framework	AA	10.0%	Aa
Leverage			
Long-term liabilities ratio ((debt + ANPL + adjusted net OPEB) / operating revenue)	345.8%	20.0%	Α
Fixed-costs ratio (adjusted fixed costs / operating revenue)	12.2%	10.0%	Aaa
Notching factors			
Additional strength in local resources	0.5		
Scorecard-Indicated Outcome			Aa1
Assigned Rating			Aa1

The complete list of outstanding ratings assigned to the Tamalpais Union High School District, CA is available on their <u>issuer page</u>. Details on the current ESG scores assigned to the Tamalpais Union High School District, CA are available on their <u>ESGView page</u>.

Sources: US Census Bureau, Tamalpais Union High School District, CA's financial statements and Moody's Ratings

Appendix

Exhibit 6
Key Indicators Glossary

	Definition	Typical Source*
Economy		
Resident income	Median Household Income (MHI), adjusted for Regional Price Parity (RPP), as a % of the US	MHI: American Community Survey (US Census Bureau)
		RPP: US Bureau of Economic Analysis
Full value (\$000)	Estimated market value of taxable property accessible to the district	State repositories, district's audited financial reports, offering documents or continuing disclosure
Population	Population of school district	American Community Survey (US Census Bureau)
Full value per capita	Full value / population of school district	·
Enrollment	Student enrollment of school district	State data publications
Enrollment trend	3-year Compound Annual Growth Rate (CAGR) of Enrollment	State data publications; Moody's Ratings
Financial performance		· · · · · · · · · · · · · · · · · · ·
Operating revenue (\$000)	Total annual operating revenue in what we consider to be the district's operating funds	Audited financial statements
Available fund balance (\$000)	Committed, assigned and unassigned fund balances in what we consider to be the district's operating funds	Audited financial statements
Net cash (\$000)	Net cash (cash and liquid investments minus short-term debt) in what we consider to be the district's operating funds	Audited financial statements
Available fund balance ratio	Available fund balance / Operating Revenue	Audited financial statements
Net cash ratio	Net Cash / Operating Revenue	Audited financial statements
Leverage		
Debt (\$000)	District's direct gross debt outstanding	Audited financial statements; official statements
ANPL (\$000)	District's pension liabilities adjusted by Moody's to standardize the	Audited financial statements; Moody's
	discount rate used to compute the present value of accrued benefits	
OPEB (\$000)	District's net other post-employment benefit (OPEB) liabilities adjusted by Moody's to standardize the discount rate used to compute the present value of accrued benefits	Audited financial statements; Moody's Ratings
Long-term liabilities ratio	Debt, ANPL and OPEB liabilities as % of operating revenue	Audited financial statements, official statements; Moody's Ratings
Implied debt service (\$000)	Annual cost to amortize district's long-term debt over 20 years with level payments	
Pension tread water (\$000)	Pension contribution necessary to prevent reported unfunded pension liabilities from growing, year over year, in nominal dollars, if all actuarial assumptions are met	Audited financial statements; Moody's Ratings
OPEB contributions (\$000s)	District's actual contribution in a given period, typically the fiscal year	rAudited financial statements; official statements
Fixed-costs ratio	Implied debt service, pension tread water and OPEB contributions as % of operating revenue	Audited financial statements, official statements, pension system financial statements

^{*}Note: If typical data source is not available then alternative sources or proxy data may be considered. For more detailed definitions of the metrics listed above please refer to the <u>US K-12</u> <u>Public School Districts Methodology.</u>

Source: Moody's Ratings

Endnotes

1 The institutional framework score categorically assesses whether a district has the legal ability to raise the bulk of its operating revenue at the local level or if the state determines the bulk of its operating revenue. Beyond the local versus state categorization, the strength of the institutional framework score is a measure of the district's flexibility in raising additional locally determined operating revenue. See <u>US K-12 Public School Districts Methodology</u> for more details.

© 2025 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved. CREDIT RATINGS ISSUED BY MOODY'S CREDIT RATINGS AFFILIATES ARE THEIR CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND MATERIALS, PRODUCTS, SERVICES AND INFORMATION PUBLISHED OR OTHERWISE MADE AVAILABLE BY MOODY'S (COLLECTIVELY, "MATERIALS") MAY INCLUDE SUCH CURRENT OPINIONS. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT OR IMPAIRMENT. SEE APPLICABLE MOODY'S RATING SYMBOLS AND DEFINITIONS PUBLICATION FOR INFORMATION ON THE TYPES OF CONTRACTUAL FINANCIAL OBLIGATIONS ADDRESSED BY MOODY'S CREDIT RATINGS. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS, NON-CREDIT ASSESSMENTS ("ASSESSMENTS"), AND OTHER OPINIONS INCLUDED IN MOODY'S MATERIALS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S MATERIALS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. AND/OR ITS AFFILIATES. MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND MATERIALS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND MATERIALS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND MATERIALS DO NOT COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS, ASSESSMENTS AND OTHER OPINIONS AND PUBLISHES OR OTHERWISE MAKES AVAILABLE ITS MATERIALS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS, AND MATERIALS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS OR MATERIALS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT. FOR CLARITY, NO INFORMATION CONTAINED HEREIN MAY BE USED TO DEVELOP, IMPROVE, TRAIN OR RETRAIN ANY SOFTWARE PROGRAM OR DATABASE, INCLUDING, BUT NOT LIMITED TO, FOR ANY ARTIFICIAL INTELLIGENCE, MACHINE LEARNING OR NATURAL LANGUAGE PROCESSING SOFTWARE, ALGORITHM, METHODOLOGY AND/OR MODEL.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND MATERIALS ARE NOT INTENDED FOR USE BY ANY PERSON AS A BENCHMARK AS THAT TERM IS DEFINED FOR REGULATORY PURPOSES AND MUST NOT BE USED IN ANY WAY THAT COULD RESULT IN THEM BEING CONSIDERED A BENCHMARK.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the credit rating process or in preparing its Materials.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY CREDIT RATING, ASSESSMENT, OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any credit rating, agreed to pay Moody's Investors Service, Inc. for credit ratings opinions and services rendered by it. MCO and all MCO entities that issue ratings under the "Moody's Ratings" brand name ("Moody's Ratings"), also maintain policies and procedures to address the independence of Moody's Ratings' credit ratings and credit rating processes. Information regarding crudian affiliations that may exist between directors of MCO and rated entities, and between entities who hold credit ratings from Moody's Investors Service, Inc. and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at irmoodys.com under the heading "Investor Relations — Corporate Governance — Charter and Governance Documents - Director and Shareholder Affiliation Policy."

Moody's SF Japan K.K., Moody's Local AR Agente de Calificación de Riesgo S.A., Moody's Local BR Agência de Classificação de Risco LTDA, Moody's Local MX S.A. de C.V, I.C.V., Moody's Local PE Clasificadora de Riesgo S.A., and Moody's Local PA Calificadora de Riesgo S.A. (collectively, the "Moody's Non-NRSRO CRAs") are all indirectly wholly-owned credit rating agency subsidiaries of MCO. None of the Moody's Non-NRSRO CRAs is a Nationally Recognized Statistical Rating Organization.

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail investors.

Additional terms for India only: Moody's credit ratings, Assessments, other opinions and Materials are not intended to be and shall not be relied upon or used by any users located in India in relation to securities listed or proposed to be listed on Indian stock exchanges.

Additional terms with respect to Second Party Opinions and Net Zero Assessments (as defined in Moody's Ratings Rating Symbols and Definitions): Please note that neither a Second Party Opinion ("SPO") nor a Net Zero Assessment ("NZA") is a "credit rating". The issuance of SPOs and NZAs is not a regulated activity in many jurisdictions, including Singapore. JAPAN: In Japan, development and provision of SPOs and NZAs fall under the category of "Ancillary Businesses", not "Credit Rating Business", and are not subject to the regulations applicable to "Credit Rating Business" under the Financial Instruments and Exchange Act of Japan and its relevant regulation. PRC: Any SPO: (1) does not constitute a PRC Green Bond Assessment as defined under any relevant PRC laws or regulations; (2) cannot be included in any registration statement, offering circular, prospectus or any other documents submitted to the PRC regulatory authorities or otherwise used to satisfy any PRC regulatory disclosure requirement; and (3) cannot be used within the PRC for any regulatory purpose or for any other purpose which is not permitted under relevant PRC laws or regulations. For the purposes of this disclaimer, "PRC" refers to the mainland of the People's Republic of China, excluding Hong Kong, Macau and Taiwan.

REPORT NUMBER 1434747

8

CLIENT SERVICES

 Americas
 1-212-553-1653

 Asia Pacific
 852-3551-3077

 Japan
 81-3-5408-4100

 EMEA
 44-20-7772-5454